# DIRECTORS - CNB CORPORATION AND CITIZENS NATIONAL BANK

## VINCENT J. HILLESHEIM

Chairman, CNB Corporation Chairman, Citizens National Bank Retired President, Ancbor In Marina of Northern Michigan, Inc.

# STEVEN J. BAKER, D.V.M.

Retired, Indian River Veterinary Clinic

# THOMAS J. ELLENBERGER

Audit Committee Chairman, CNB Corporation Vice President & Secretary, Albert Ellenberger Lumber Company

# SUSAN A. ENO

President/Chief Executive Officer, CNB Corporation President/Chief Executive Officer, Citizens National Bank

# KATHLEEN A. LIEDER

Retired Partner, Bodman LLP

## THOMAS J. REDMAN

President, Tube Fab

### CHRISTOPHER B. SHEPLER

President, Shepler's Mackinac Island Ferry Service

# R. JEFFERY SWADLING

Vice President, Ken's Village Market

### RICK A. TROMBLE

Owner, Tromble Bay Farms Partner, Fernelius Ford

# **DIRECTORS EMERITI**

JOHN P. WARD
JAMES C. CONBOY, JR.
KATHLEEN M. DARROW
FRANCIS J. VANANTWERP, JR.

#### CNB CORPORATION OFFICERS

VINCENT J. HILLESHEIM - Chairman

SUSAN A. ENO - President & Chief Executive Officer

JODIE L. BOROWICZ - Vice President & Treasurer

REBECCA L. TOMASKI - Secretary

### CITIZENS NATIONAL BANK OFFICERS

VINCENT J. HILLESHEIM - Chairman

SUSAN A. ENO - President & Chief Executive Officer

MATTHEW E. KEENE - Executive Vice President - Senior Loan Officer

STEPHEN J. CRUSOE - Senior Vice President - Mortgage Loans

JOSEPH M. DALY - Senior Vice President - Commercial Loans

NICOLE M. DRAKE - Senior Vice President - Commercial Loans

VICTORIA J. HAND - Senior Vice President

Cashier & Compliance Officer

JODIE L. BOROWICZ, CPA - Vice President & Controller

MATTHEW H. DEWILDT - Vice President - Wealth & Retirement Strategies

TRISHA M. DOBIAS - Vice President - Human Resources

VALERIE A. JONES - Vice President - Retail Banking

NANCY K. LINDSAY, CFMP - Vice President - Marketing

DARREN M. SELDEN - Vice President & Branch Manager

GINA L. EUSTICE - Assistant Vice President - Credit Manager

REBECCA L. TOMASKI - Assistant Vice President - Shareholder Relations

MICHELLE M. MILLER - Banking Officer & Branch Manager

REBECCA L. APER - Branch Manager

SHARON L. COPPERNOLL - Branch Manager & Loan Officer

ANDREW C. MARTIN - Senior Credit Analyst & Portfolio Manager

QUINN C. BONNETT - Facilities Manager

SHERRY M. WICHLACZ - Assistant Operations Officer

Citizens National Bank has offices in:

Cheboygan • Onaway • Mackinaw City • Pellston Indian River • Alanson • Rogers City • Petoskey

You can also visit our website at

www.CNBisMyBank.com





our 86 year tradition continues

STATEMENT OF CONDITION



December 31, 2017



# CONSOLIDATED BALANCE SHEET (UNAUDITED)

In thousands of dollars

# CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

In thousands of dollars, except per share data

	December 31,		For the twelve months ended December 31,			
ASSETS	2017	2016	INTEREST INCOME	2017	2016	2015
Cash and due from banks	\$ 6,889	\$ 4,898	Interest and fees on loans Interest on securities:	\$ 7,063	\$ 6,919	\$ 6,205
Interest-bearing deposits with other financial			Taxable	1,278	1,256	1,327
institutions	16,856	17,945	Tax exempt	290	279	220
Total cash and cash equivalents	23,745	22,843	Other interest income  Total interest income	$\frac{352}{8,983}$	<u>201</u> 8,655	7,877
Time deposits with other financial institutions	15,135	7,950		,-	,	•
Securities available for sale	91,924	88,328	INTEREST EXPENSE ON DEPOSITS	284		307
Securities held to maturity	1,917	3,243	NET INTEREST INCOME	8,699	8,357	7,570
Other securities	910	905	Provision (recapture) for loan losses	0	0	(300)
Total investment securities	94,751	92,476	NET INTEREST INCOME AFTER			
Loans held for sale	987	409	PROVISION FOR LOAN LOSSES	8,699	8,357	7,870
Loans	140,481	138,830				
Less: allowance for loan losses	(1,569)	(1,625)	NONINTEREST INCOME			
Net loans	139,899	137,614	Service charges and fees	1,033	1,011	1,000
Net loans	139,699	13/,014	Net realized gains from sale of loans	509	780	579
Premises and equipment, net	6,196	6,104	Loan servicing fees, net of amortization.	108	123	171
Other assets	10,465	11,849	Gain on sale (loss on disposal) of assets.	21	0	67
Total assets	\$290,191	\$278,836	Gain on sale of securities	5	98	12
Total assets	φ490,191 ————	φ2/8,830 ————	Other income	523	286	392
LIABILITIES			Total noninterest income	2,199	2,298	2,221
Deposits:	4 = / aaa		NONINTEREST EXPENSES			
Noninterest-bearing demand	\$ 74,893	\$ 70,508	Salaries and benefits	4,476	3,922	4,076
Interest-bearing deposits	186,963	179,553	Occupancy	1,071	986	878
Total deposits	261,856	250,061	FDIC insurance premiums	90	132	149
Accrued and other liabilities	4,781	5,830	Other Expenses	2,928	3,339	2,926
Total liabilities	266,637	255,891	Total noninterest expenses	8,565	8,379	8,029
0111 DD1101 DD1101 D011071			Total noninterest expenses			
SHAREHOLDERS' EQUITY			INCOME BEFORE INCOME TAXES	2,333	2,276	2,062
Common Stock	3,029	3,030	Income tax expense	537	619	374
Additional Paid-In Capital	19,488	19,499	2017 Tax Reform Act adjustment	482	019	0
Retained EarningsAccumulated other	5,293	4,248	201/ Tax relottii aet aujusullelit			
Comprehensive Income/(Loss), net	(4,256)	(3,832)	NET INCOME	\$ 1,314	\$ 1,657	\$ 1,688
Total shareholders' equity	23,554	22,945				
Total liabilities and shareholders' equity	\$290,191	\$278,836	BASIC NET INCOME PER SHARE	\$ 1.08	\$ 1.37	\$ 1.39

February 9, 2018

## Dear Shareholder,

2017 financial performance for CNB Corporation and its subsidiary, Citizens National Bank, was solid. As a result the Board of Directors approved the second cash dividend to its shareholders for the year ended December 31, 2017. The enclosed represents a \$0.40 per share dividend payable to shareholders of record as of January 26, 2018.

For the year ended December 31, 2017, net income for the Corporation was more than \$1.3 million, or \$1.08 per share earned during 2017 versus \$1.37 per share the prior year. This included a one-time "deferred tax asset" adjustment of \$482,000, as a result of the corporate income tax rate reduction, from 35% to 21%, under the Tax Cuts and Jobs Act signed into law on December 22, 2017. Assets of the Corporation were \$290.2 million at year-end 2017 compared to \$278.8 million at the end of 2016. Deposits were \$261.9 million as of year-end 2017, an increase from \$250.1 million the prior year. Net loans increased by 1.7%, from \$137.6 million at year-end 2016 to \$139.9 million at year-end 2017. Details of 2017's performance will be reflected in the annual report, which will be available mid-April 2018.

As reported in the prior statement of condition, my transition to retirement has been in process and I am pleased to announce that after more than 48 years of service I will be retiring as President & CEO of both CNB Corporation and Citizens National Bank on March 31, 2018. What a privilege and honor it has been to be part of this organization and experience firsthand its many advancements while holding steadfast to its traditions of independent community banking. I will fulfill my term as a director of both the Bank and Corporation. I am pleased to report the transition of Matthew E. Keene from Executive Vice President to President & CEO has gone extremely well. As I step away I am confident in Mr. Keene's ability to lead the organization, knowing he has the full support of the board of directors and staff. As part of the transition, and in keeping with the tradition of having the President & CEO serve as a director, at its December 14, 2017 meeting the board of directors took action to appoint Mr. Keene a director of the Bank. He will be on the ballot for the 2018 election of CNB Corporation directors.

Since my last communication there have also been several staff promotions. At its November 22, 2017 meeting the board approved the promotions of Gina L. Eustice to Assistant Vice President, Credit Manager and Sherry M. Wichlacz to Assistant Operations Officer. Additionally, at its December 14, 2017 meeting Matthew H. DeWildt was promoted to Vice President, Wealth & Retirement Strategies. I am also pleased to announce Quinn C. Bonnett accepted the position of Facilities Manager. Each of these individuals has a proven track record and is deserving of the promotion and recognition of their contributions and accomplishments.

In closing I want to thank the shareholders for their support and I hope to see you at the Annual Meeting of Shareholders on Tuesday, May 15, 2018 at 5:30 p.m. at the Knights of Columbus Hall in Cheboygan.

Sincerely,

Susan a Em

Susan A. Eno President & CEO