



2017  
ANNUAL REPORT

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## Independent Auditor's Report

To the Board of Directors  
CNB Corporation

We have audited the accompanying consolidated financial statements of CNB Corporation and its subsidiary (collectively, the "Company"), which comprise the consolidated balance sheet as of December 31, 2017 and 2016 and the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CNB Corporation as of December 31, 2017 and 2016 and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Plante & Moran, PLLC".

March 15, 2018

**Consolidated Balance Sheet**

**December 31, 2017 and 2016**  
**(000s omitted, except per share data)**

	2017	2016
<b>Assets</b>		
Cash and due from banks	\$ 6,894	\$ 4,898
Interest-bearing deposits with other financial institutions	16,856	17,945
Total cash and cash equivalents	23,750	22,843
Time deposits with other financial institutions	15,135	7,950
Investment securities - Available for sale (Note 3)	91,924	88,328
Investment securities - Held to maturity (Note 3)	1,917	3,243
Other securities	910	905
Loans held for sale	986	409
Loans - Net of allowance for loan losses of \$1,569 and \$1,625 as of December 31, 2017 and 2016, respectively (Note 4)	138,912	137,205
Bank premises and equipment (Note 6)	6,196	6,104
Other assets (Notes 5, 7, and 10)	9,887	11,849
Total assets	<b>\$ 289,617</b>	<b>\$ 278,836</b>
<b>Liabilities and Stockholders' Equity</b>		
<b>Liabilities</b>		
Deposits: (Note 8)		
Noninterest bearing	\$ 74,897	\$ 70,508
Interest bearing	186,964	179,553
Total deposits	261,861	250,061
Accrued and other liabilities (Note 9)	4,201	5,830
Total liabilities	266,062	255,891
<b>Stockholders' Equity</b>		
Common stock - \$2.50 par value; 2,000,000 shares authorized; 1,211,561 and 1,212,088 shares issued and outstanding in 2017 and 2016, respectively	3,029	3,030
Additional paid-in capital	19,489	19,499
Retained earnings	5,293	4,248
Accumulated other comprehensive loss - Net of tax	(4,256)	(3,832)
Total stockholders' equity	23,555	22,945
Total liabilities and stockholders' equity	<b>\$ 289,617</b>	<b>\$ 278,836</b>

**Consolidated Statement of Income**

**Years Ended December 31, 2017 and 2016**

**(000s omitted, except per share data)**

	2017	2016
<b>Interest Income</b>		
Loans - Including fees	\$ 7,063	\$ 6,919
Investment securities:		
Taxable	1,278	1,256
Tax exempt	290	279
Other	352	201
Total interest income	8,983	8,655
<b>Interest Expense</b>	284	298
<b>Net Interest Income</b>	8,699	8,357
<b>Provision for Loan Losses (Note 4)</b>	-	-
<b>Net Interest Income - After provision for loan losses</b>	8,699	8,357
<b>Noninterest Income</b>		
Service charges and fees	1,035	1,011
Net gain on sale of loans and mortgage banking income	509	780
Net gain on sale of securities	5	98
Loan servicing fees - Net of amortization	108	123
Other	457	286
Total noninterest income	2,114	2,298
<b>Noninterest Expense</b>		
Salaries and employee benefits	3,772	3,922
Occupancy and equipment	1,071	986
Data processing	776	743
FDIC premiums	90	132
Deferred compensation	154	134
Pension	276	201
Hospitalization	428	557
Legal and professional	722	627
Other	1,191	1,077
Total noninterest expense	8,480	8,379
<b>Income - Before income taxes</b>	2,333	2,276
<b>Income Tax Expense</b>	1,019	619
<b>Net Income</b>	<b>\$ 1,314</b>	<b>\$ 1,657</b>
Earnings per share - Basic	\$ 1.08	\$ 1.37
Earnings per share - Diluted	\$ 1.08	\$ 1.37

**Consolidated Statement of Comprehensive Income**

**Years Ended December 31, 2017 and 2016**

**(000s omitted, except per share data)**

	<u>2017</u>	<u>2016</u>
<b>Net Income</b>	\$ 1,314	\$ 1,657
<b>Other Comprehensive Income (Loss)</b>		
Unrealized gain (loss) on securities:		
Gain (loss) arising during the year	634	(2,121)
Reclassification adjustment for gain recognized on securities sold	(5)	(98)
Tax effect	<u>(214)</u>	<u>755</u>
Total unrealized gain (loss) on securities	415	(1,464)
Defined benefit pension:		
Prior service cost recognized during period	4	4
Net loss during the period	(215)	(897)
Tax effect	<u>72</u>	<u>304</u>
Total defined benefit pension loss	<u>(139)</u>	<u>(589)</u>
Total other comprehensive income (loss)	<u>276</u>	<u>(2,053)</u>
<b>Comprehensive Income (Loss)</b>	<u><u>\$ 1,590</u></u>	<u><u>\$ (396)</u></u>

**Consolidated Statement of Changes in Stockholders' Equity**

**Years Ended December 31, 2017 and 2016**

**(000s omitted, except per share data)**

	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
<b>Balance</b> - January 1, 2016	\$ 3,030	\$ 19,499	\$ 3,197	\$ (1,779)	\$ 23,947
Net income	-	-	1,657	-	1,657
Other comprehensive loss	-	-	-	(2,053)	(2,053)
Dividends declared \$0.50 per share	-	-	(606)	-	(606)
<b>Balance</b> - December 31, 2016	3,030	19,499	4,248	(3,832)	22,945
Net income	-	-	1,314	-	1,314
Other comprehensive gain	-	-	-	276	276
Redemption - Common voting	(1)	(10)	-	-	(11)
Dividends declared \$0.80 per share	-	-	(969)	-	(969)
Reclassification of deferred taxes	-	-	700	(700)	-
<b>Balance</b> - December 31, 2017	<b>\$ 3,029</b>	<b>\$ 19,489</b>	<b>\$ 5,293</b>	<b>\$ (4,256)</b>	<b>\$ 23,555</b>

## Consolidated Statement of Cash Flows

Years Ended December 31, 2017 and 2016

(000s omitted, except per share data)

	2017	2016
<b>Cash Flows from Operating Activities</b>		
Net income	\$ 1,314	\$ 1,657
Adjustments to reconcile net income to net cash and cash equivalents from operating activities:		
Depreciation	451	350
Loans originated for sale	(14,581)	(20,813)
Proceeds from sales of loans originated for sale	14,390	21,411
Gain on sale of investment securities	(5)	(98)
Gain on sale of loans	(386)	(637)
Gain on sales of other real estate owned properties	(17)	-
Other real estate owned write-downs	32	33
Increase in cash surrender value of life insurance	(155)	(158)
Deferred tax expense	843	276
Increase (decrease) in other assets	593	(1,202)
(Decrease) increase in other liabilities	(1,639)	1,289
Loss on disposal of premises and equipment	10	87
Amortization of securities	864	721
	1,714	2,916
Net cash and cash equivalents provided by operating activities		
<b>Cash Flows from Investing Activities</b>		
Activity in available-for-sale securities:		
Proceeds from sales of securities available for sale	7,713	16,328
Proceeds from maturities and calls of securities available for sale	15,823	40,208
Purchase of securities available for sale	(27,361)	(61,015)
Activity in held-to-maturity securities:		
Proceeds from maturities of securities held to maturity	2,906	4,325
Purchase of securities held to maturity	(1,580)	(2,733)
(Purchase) redemption of time deposits	(7,186)	761
Net change in portfolio loans	(1,707)	(15,136)
Premises and equipment expenditures	(553)	(1,024)
Proceeds from sales and redemptions of other real estate owned properties	314	360
Purchase of FHLB stock	(5)	-
	(11,636)	(17,926)
Net cash and cash equivalents used in investing activities		
<b>Cash Flows from Financing Activities</b>		
Net increase in deposit accounts	11,809	6,890
Dividends paid	(969)	(606)
Stock redemption	(11)	-
	10,829	6,284
Net cash and cash equivalents provided by financing activities		
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	907	(8,726)
<b>Cash and Cash Equivalents - Beginning of year</b>	22,843	31,569
<b>Cash and Cash Equivalents - End of year</b>	\$ 23,750	\$ 22,843
<b>Supplemental Cash Flow Information</b>		
Cash paid for:		
Interest	\$ 287	\$ 297
Income taxes	160	260
Transfer from loans to other real estate owned	-	867



**Note 1 - Nature of Business**

CNB Corporation (the "Company") is a one-bank holding company which conducts no direct business activities. All business activities are performed by Citizens National Bank (the "Bank").

The Bank provides a full range of banking services to individuals, agricultural businesses, commercial businesses, and light industries located in its service area. It maintains a diversified loan portfolio, including loans to individuals for home mortgages, automobiles, personal expenditures, and loans to business enterprises for current operations and expansion. The Bank offers a variety of deposit accounts, including checking, savings, money market, and individual retirement accounts and certificates of deposit.

The principal markets for the Bank's financial services are the Michigan communities in which the Bank is located and the area immediately surrounding these communities. The Bank serves these markets through eight branches located in Cheboygan, Presque Isle, and Emmet counties and a loan production office in Presque Isle County in northern lower Michigan.

**Note 2 - Significant Accounting Policies**

***Basis of Presentation and Consolidation***

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiary bank. All significant intercompany accounts and transactions are eliminated in consolidation.

***Use of Estimates***

To prepare consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated balance sheet and reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of investment securities, and the pension obligation.

***Cash and Cash Equivalents***

Cash and cash equivalents include cash and due from banks, interest-bearing deposits with other financial institutions, and federal funds sold. Net cash flows are reported for customer loan and deposit transactions.

***Securities***

Securities are classified as "held to maturity" when management has the positive intent and ability to hold them to maturity and they are carried at amortized cost. Securities classified as "available for sale" are recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income.

Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Other securities, which include Federal Reserve Bank stock and Federal Home Loan Bank stock, are carried at cost.

**Note 2 - Significant Accounting Policies (Continued)**

Interest income includes amortization and accretion of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage-backed securities whereby prepayments are anticipated. Gains and losses on sales are recorded on the trade date and determined using the specific identification method.

***Other Securities***

The Bank, as a member of the Federal Reserve Bank of Chicago (FRB) and the Federal Home Loan Bank of Indianapolis (FHLB), is required to maintain an investment in the capital stock of the FRB and the FHLB. No ready market exists for the stock and it has no quoted market value. The stock is redeemable at par by the issuers and, therefore, is carried at cost and periodically evaluated for impairment. The Company records dividends in income on the ex-dividend date.

***Loans Held for Sale***

Loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value in the aggregate. Net unrealized losses, if any, are recognized in a valuation allowance by charges to income.

***Loans***

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at the principal balance outstanding, net of deferred loan fees and costs, and an allowance for loan losses. Loans held for sale are reported at the lower of cost or market on an aggregate basis.

Troubled debt restructuring of loans is undertaken to improve the likelihood that the loan will be repaid in full under the modified terms in accordance with a reasonable repayment schedule. All modified loans are evaluated to determine whether the loans should be reported as a troubled debt restructure (TDR). A loan is a TDR when the Company, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower by modifying or renewing a loan that the Company would not otherwise consider. To make this determination, the Company must determine whether (a) the borrower is experiencing financial difficulties and (b) the Company granted the borrower a concession. This determination requires consideration of all of the facts and circumstances surrounding the modification. An overall general decline in the economy or some deterioration in a borrower's financial condition does not automatically mean the borrower is experiencing financial difficulties.

***Loan Income***

Interest income is earned on the interest method and includes amortization of net deferred loan fees and costs over the loan term. Interest income is not reported when full loan repayment is in doubt, typically when the loan is impaired or payments are past due over 90 days (180 days for residential mortgages).

All interest accrued but not received for loans placed on nonaccrual is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

***Allowance for Loan Losses***

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

**Note 2 - Significant Accounting Policies (Continued)**

The allowance for loan losses is evaluated on a quarterly basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired or loans otherwise classified as substandard or doubtful. The general component covers nonclassified loans and is based on historical loss experience adjusted for current factors.

A loan is impaired when full payment under the loan terms is not expected. Impairment is evaluated in total for smaller balance homogenous loans of similar nature, such as residential mortgage, consumer, and credit card loans, and on an individual loan basis for other loans. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

Some of the factors considered by management when determining whether a borrower is experiencing financial difficulties are: (1) is the borrower currently in default on any of its debts, (2) has the borrower declared or is the borrower in the process of declaring bankruptcy, and (3) absent the current modification, would the borrower likely default.

***Premises and Equipment***

Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed on the straight-line method over the assets' useful lives. For furniture and fixtures, the useful life ranges from 3 to 7 years, while the useful life for buildings is 39 years. These assets are reviewed for impairment when events indicate the carrying amount may not be recoverable. Maintenance and repairs are charged to expense and improvements are capitalized.

***Other Real Estate Owned***

Real estate properties acquired through, or in lieu of, loan foreclosure are initially recorded at the lower of the loan carrying amount or fair value at acquisition. Any reduction to fair value from the carrying value of the related loan is accounted for as a loan loss. After acquisition, a valuation allowance reduces the reported amount to the lower of the initial amount or fair value less costs to sell. Expenses, gains and losses on disposition, and changes in the valuation allowance are reported as expenses on the consolidated statement of operations.

***Servicing Rights***

Servicing rights represent the allocated value of servicing rights retained on loans sold. Servicing rights are expensed in proportion to, and over the period of, estimated net servicing revenue. Impairment is evaluated based on the fair value of the rights, using groupings of the underlying loans as to interest rates and then, secondarily, as to prepayment characteristics. Any impairment of a grouping is reported as a valuation allowance.

***Bank-owned Life Insurance***

The Bank has purchased life insurance policies on certain directors and executives. Bank-owned life insurance is recorded at its cash surrender value or the amount that can be effectively realized at the consolidated balance sheet date. At December 31, 2017 and 2016, the cash surrender value of the underlying policies was \$6,011,000 and \$5,855,000, respectively, which is included in other assets on the consolidated balance sheet.

**Note 2 - Significant Accounting Policies (Continued)*****Employee Benefits***

A defined benefit pension plan covers substantially all employees, with benefits based on years of service and compensation prior to retirement. Contributions to the plan are based on the maximum amount deductible for income tax purposes. The plan was amended to no longer accept new participants as of December 31, 2008. Current participants will receive benefits as originally outlined in the plan. A 401(k) savings and retirement plan has also been established and covers substantially all employees. Discretionary employer contributions to the 401(k) plan are expensed as made.

***Income Taxes***

Income tax expense is the sum of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax consequences of temporary differences between the carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

***Off-balance-sheet Instruments***

The Company, in the ordinary course of business, makes commitments to extend credit which are not reflected in the consolidated financial statements. A summary of these commitments is disclosed in Note 12.

***Comprehensive Income***

Comprehensive income consists of net income and other comprehensive income (loss). Other comprehensive income includes the net change in unrealized gains (loss) on securities available for sale and components of the defined benefit pension obligation not yet recognized as components of periodic pension expense, including unrecognized gains or losses, prior service cost, and the unrecognized transition asset. These items are reported in comprehensive income (loss) net of tax. The components of accumulated other comprehensive income (loss) consisted of unrealized (losses) gains on securities and defined benefit pension obligation of approximately \$(1,271,000) and \$(2,985,000), respectively, in 2017 and \$(1,478,000) and \$(2,354,000), respectively, in 2016.

***Earnings per Common Share***

Basic earnings per share represents income available to common stockholders divided by the weighted-average number of common shares outstanding during the period which were 1,211,907 in 2017 and 1,212,088 in 2016. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. There were no outstanding stock options as of December 31, 2017 or 2016. Accordingly, no dilutive impact is presented.

***Upcoming Accounting Pronouncements***

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which will supersede the current revenue recognition requirements in Topic 605, *Revenue Recognition*. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The new guidance will be effective for the Company's year ending December 31, 2018. The ASU permits application of the new revenue recognition guidance to be applied using one of two retrospective application methods. The Company has not yet determined which application method it will use.

**Note 2 - Significant Accounting Policies (Continued)**

In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments*. The ASU includes increased disclosures and various changes to the accounting and measurement of financial assets including the Company's loans and available-for-sale and held-to-maturity debt securities. Each financial asset presented on the balance sheet would have a unique allowance for credit losses valuation account that is deducted from the amortized cost basis to present the net carrying value at the amount expected to be collected on the financial asset. The amendments in this ASU also eliminate the probable initial recognition threshold in current GAAP and instead reflect an entity's current estimate of all expected credit losses using reasonable and supportable forecasts. The new credit loss guidance will be effective for the Company's year ending December 31, 2021. Upon adoption, the ASU will be applied using a modified retrospective transition method to the beginning of the first reporting period in which the guidance is effective. A prospective transition approach is required for debt securities for which an other-than-temporary impairment had been recognized before the effective date. Early adoption for all institutions is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company is still quantifying the impact of the new standard.

In March 2017, the FASB issued ASU No. 2017-07, *Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*. This standard requires the presentation of the service cost component of net benefit cost to be in the same line item as other compensation costs arising from services rendered by the pertinent employees during the period. All other components of net benefit cost should be presented separately from the service cost component and outside of income from operations. The standard is effective for fiscal years beginning after December 15, 2017 and must be adopted retrospectively. Adoption of the new standard is not expected to have a material impact on the Company's financial statements.

In March 2017, the FASB issued ASU No. 2017-08, *Receivables - Nonrefundable Fees and Other Costs (Subtopic 310-20)*. The ASU shortens the amortization period for certain purchased callable debt securities held at a premium to the earliest call date rather than maturity. The standard is effective for fiscal years beginning after December 15, 2018 and must be adopted on a modified retrospective basis. Because the Company currently amortizes premiums paid on debt securities to the earlier call date, there is no significant impact expected as a result of the new standard.

In February 2018, the FASB issued ASU No. 2018-02, *Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*, which provides guidance on accounting for certain impacts of the passage of the Tax Cuts and Jobs Act, which was enacted in December 2017. The guidance provides the Company with the option to reclassify the tax effects that were stranded in accumulated other comprehensive income as a result of the rate change in the Tax Cuts and Jobs Act from accumulated other comprehensive income to retained earnings. As a result, the Company recorded a reclassification of \$700,000 between accumulated other comprehensive income and retained earnings as of December 31, 2017.

***Subsequent Events***

The consolidated financial statements and related disclosures include evaluation of events up through and including March 15, 2018, which is the date the consolidated financial statements were available to be issued.

***Reclassification***

Certain 2016 amounts have been reclassified to conform to the 2017 presentation.

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 3 - Securities**

The year-end fair values and related gross unrealized gains and losses recognized in accumulated other comprehensive loss for securities available for sale were as follows as of December 31, 2017 and 2016 (000s omitted):

	2017			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available-for-sale securities:				
U.S. government and agency	\$ 13,332	\$ -	\$ (378)	\$ 12,954
Mortgage backed	47,130	-	(778)	46,352
Collateralized mortgage obligations	9,680	-	(237)	9,443
State and municipal	23,391	203	(419)	23,175
Total available-for-sale securities	93,533	203	(1,812)	91,924
Held-to-maturity securities - State and municipal	1,917	42	-	1,959
Total available-for-sale and held-to-maturity securities	<u>\$ 95,450</u>	<u>\$ 245</u>	<u>\$ (1,812)</u>	<u>\$ 93,883</u>
	2016			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available-for-sale securities:				
U.S. government and agency	\$ 9,469	\$ -	\$ (401)	\$ 9,068
Mortgage backed	41,611	15	(1,066)	40,560
Collateralized mortgage obligations	10,952	3	(171)	10,784
State and municipal	28,535	99	(718)	27,916
Total available-for-sale securities	90,567	117	(2,356)	88,328
Held-to-maturity securities - State and municipal	3,243	27	-	3,270
Total available-for-sale and held-to-maturity securities	<u>\$ 93,810</u>	<u>\$ 144</u>	<u>\$ (2,356)</u>	<u>\$ 91,598</u>

During 2017, the Company sold 22 investments and 2 additional investments were called. Proceeds from the sales were approximately \$7,713,000, resulting in gross gains of approximately \$5,000. During 2016, the Company sold 12 investments and 13 additional investments were called. Proceeds from the sales were \$16,328,000, resulting in gains of approximately \$98,000. There were no losses recorded from the sales in 2017 or 2016.

Contractual maturities of debt securities at December 31, 2017 are presented below. Expected maturities may differ from contractual maturity because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date, primarily mortgage-backed securities, are presented separately.



Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 3 - Securities (Continued)**

The amortized cost and fair value of debt securities by contractual maturity at December 31, 2017 are as follows (000s omitted):

	Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less	\$ 3,310	\$ 3,302	\$ 800	\$ 818
Due in one through five years	21,221	20,866	837	855
Due after five years through 10 years	11,992	11,707	280	286
Thereafter	200	254	-	-
Mortgage-backed	47,130	46,352	-	-
Collateralized mortgage obligations	9,680	9,443	-	-
<b>Total</b>	<b>\$ 93,533</b>	<b>\$ 91,924</b>	<b>\$ 1,917</b>	<b>\$ 1,959</b>

Securities with unrealized losses at December 31, 2017 and 2016, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows (000s omitted):

	2017			
	Less than 12 Months		Over 12 Months	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
Available-for-sale securities:				
U.S. government and agency	\$ (51)	\$ 3,868	\$ (327)	\$ 9,086
Mortgage backed	(231)	24,602	(547)	21,751
Collateralized mortgage obligations	(37)	2,266	(200)	7,178
State and municipal	(209)	14,060	(210)	6,086
<b>Total available-for-sale securities</b>	<b>\$ (528)</b>	<b>\$ 44,796</b>	<b>\$ (1,284)</b>	<b>\$ 44,101</b>

	2016			
	Less than 12 Months		Over 12 Months	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
Available-for-sale securities:				
U.S. government and agency	\$ (401)	\$ 9,068	\$ -	\$ -
Mortgage backed	(1,066)	38,905	-	-
Collateralized mortgage obligations	(171)	10,018	-	-
State and municipal	(718)	21,268	-	-
<b>Total available-for-sale securities</b>	<b>\$ (2,356)</b>	<b>\$ 79,259</b>	<b>\$ -</b>	<b>\$ -</b>

Unrealized losses remaining on the consolidated balance sheet at December 31, 2017 and 2016 have not been recognized into income because they are not considered to be other than temporary. Management considers the unrealized losses to be market driven, resulting from changes in interest rates, and the Company has the intent and ability to hold the securities until their value recovers.

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 3 - Securities (Continued)**

Management evaluates securities for other-than-temporary impairment (OTTI) on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. When evaluating investment securities, consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, whether the market decline was affected by macroeconomic conditions, and whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. In analyzing an issuer's financial condition, the Company may consider whether the securities are issued by the federal government or its agencies, or U.S. government-sponsored enterprises, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time. There were no investments with an OTTI at December 31, 2017 or 2016.

**Note 4 - Loans**

Year-end loan balances as of December 31, 2017 and 2016 were as follows (000s omitted):

	2017	2016
Residential real estate	\$ 59,198	\$ 61,831
Consumer	5,874	6,235
Commercial real estate	62,181	60,373
Commercial	13,283	10,479
Total loans	140,536	138,918
Less:		
Deferred fees	(55)	(88)
Allowance for possible loan losses	(1,569)	(1,625)
Net loans	<u>\$ 138,912</u>	<u>\$ 137,205</u>



Notes to Consolidated Financial Statements

December 31, 2017 and 2016

Note 4 - Loans (Continued)

Activity in the allowance for loan losses for the years ended December 31, 2017 and 2016 is summarized below (000s omitted):

	Year Ended December 31, 2017					
	Residential Real Estate	Consumer	Commercial Real Estate	Commercial	Unallocated	Total
Beginning balance	\$ 253	\$ 25	\$ 717	\$ 257	\$ 373	\$ 1,625
Charge-offs	(40)	(25)	(81)	-	-	(146)
Recoveries	11	14	65	-	-	90
Provision	-	11	(344)	(227)	560	-
Ending balance	<u>\$ 224</u>	<u>\$ 25</u>	<u>\$ 357</u>	<u>\$ 30</u>	<u>\$ 933</u>	<u>\$ 1,569</u>
Ending allowance balance attributable to loans:						
Individually evaluated for impairment	\$ 42	\$ -	\$ 75	\$ -	\$ -	\$ 117
Collectively evaluated for impairment	182	25	282	30	933	1,452
Ending allowance balance	<u>\$ 224</u>	<u>\$ 25</u>	<u>\$ 357</u>	<u>\$ 30</u>	<u>\$ 933</u>	<u>\$ 1,569</u>
Loans:						
Individually evaluated for impairment	\$ 807	\$ -	\$ 1,780	\$ -	\$ -	\$ 2,587
Collectively evaluated for impairment	58,391	5,874	60,401	13,283	-	137,949
Total loans	<u>\$ 59,198</u>	<u>\$ 5,874</u>	<u>\$ 62,181</u>	<u>\$ 13,283</u>	<u>\$ -</u>	<u>\$ 140,536</u>
	Year Ended December 31, 2016					
	Residential Real Estate	Consumer	Commercial Real Estate	Commercial	Unallocated	Total
Beginning balance	\$ 275	\$ 8	\$ 555	\$ 256	\$ 415	\$ 1,509
Charge-offs	(34)	(34)	(236)	-	-	(304)
Recoveries	12	9	398	1	-	420
Provision	-	42	-	-	(42)	-
Ending balance	<u>\$ 253</u>	<u>\$ 25</u>	<u>\$ 717</u>	<u>\$ 257</u>	<u>\$ 373</u>	<u>\$ 1,625</u>
Ending allowance balance attributable to loans:						
Individually evaluated for impairment	\$ 157	\$ -	\$ 300	\$ 1	\$ -	\$ 458
Collectively evaluated for impairment	96	25	417	256	373	1,167
Ending allowance balance	<u>\$ 253</u>	<u>\$ 25</u>	<u>\$ 717</u>	<u>\$ 257</u>	<u>\$ 373</u>	<u>\$ 1,625</u>
Loans:						
Individually evaluated for impairment	\$ 1,237	\$ -	\$ 1,584	\$ 15	\$ -	\$ 2,836
Collectively evaluated for impairment	60,594	6,235	58,789	10,464	-	136,082
Total loans	<u>\$ 61,831</u>	<u>\$ 6,235</u>	<u>\$ 60,373</u>	<u>\$ 10,479</u>	<u>\$ -</u>	<u>\$ 138,918</u>

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 4 - Loans (Continued)**

**Credit Risk Grading**

The Company evaluates the credit quality of loans in the consumer loan portfolio, based primarily on the aging status of the loan. Accordingly, loans past due as to principal or interest 90 days or more are considered in a nonperforming status for the purpose of credit quality evaluation. All consumer loans were performing as of December 31, 2017 and 2016.

***Risk Ratings 1-3 (Pass)***

All loans in risk ratings 1-3 are considered to be acceptable credit risks by the Company and are grouped for the purposes of allowance for loan loss considerations and financial reporting. The three ratings essentially represent a ranking of loans that are all viewed to be of acceptable credit quality, taking into consideration the various factors mentioned above, but with varying degrees of financial strength, debt coverage, management, and factors that could impact credit quality.

***Risk Rating 4 (Special Mention)***

A special mention business credit has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects or in the Company's credit position at some future date. Special mention business credits are not adversely ranked and do not expose the Company to sufficient risk to warrant adverse ranking.

***Risk Rating 5 (Substandard)***

A substandard business credit is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Business credits classified as substandard must have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. If the likelihood of full collection of interest and principal may be in doubt, such loans are placed on nonaccrual status.

***Risk Rating 6 (Doubtful)***

A business credit rated as doubtful has all the weaknesses inherent in substandard as risk rating 5 with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Due to the high probability of loss, nonaccrual treatment is required for doubtful rated loans.

***Risk Rating 7 (Loss)***

A business credit rated as loss is considered uncollectible and of such little value that its continuance as a collectible loan is not warranted. This rating does not necessarily result in absolutely no recovery or salvage value, but rather it is not practical or desirable to defer charging off even if partial recovery may be a consideration in the future.

The Company's credit quality indicators, by loan segment and class, at December 31, 2017 and 2016 are summarized below:

	December 31, 2017			
	Pass	Special Mention (4)	Substandard (5)	Total
Residential real estate	\$ 58,433	\$ -	\$ 765	\$ 59,198
Consumer	5,874	-	-	5,874
Commercial real estate	59,089	2,063	1,029	62,181
Commercial	12,727	-	556	13,283
<b>Total</b>	<b>\$ 136,123</b>	<b>\$ 2,063</b>	<b>\$ 2,350</b>	<b>\$ 140,536</b>

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

Note 4 - Loans (Continued)

	December 31, 2016			
	Pass	Special Mention (4)	Substandard (5)	Total
Residential real estate	\$ 60,726	\$ -	\$ 1,105	\$ 61,831
Consumer	6,235	-	-	6,235
Commercial real estate	58,964	133	1,276	60,373
Commercial	10,410	-	69	10,479
Total	\$ 136,335	\$ 133	\$ 2,450	\$ 138,918

**Age Analysis of Past-due Loans**

The following schedule represents the aging analysis of past-due loans by loan type at December 31 reported (000s omitted):

	December 31, 2017						
	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans	Nonaccrual Loans
Residential real estate	\$ 423	\$ 159	\$ -	\$ 582	\$ 58,616	\$ 59,198	\$ 163
Consumer	7	-	-	7	5,867	5,874	-
Commercial real estate	233	-	-	233	61,948	62,181	253
Commercial	62	-	-	62	13,221	13,283	30
Total	\$ 725	\$ 159	\$ -	\$ 884	\$ 139,652	\$ 140,536	\$ 446

	December 31, 2016						
	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans	Nonaccrual Loans
Residential real estate	\$ 255	\$ 114	\$ 41	\$ 410	\$ 61,421	\$ 61,831	\$ 48
Consumer	-	-	-	-	6,235	6,235	-
Commercial real estate	385	-	-	385	59,988	60,373	517
Commercial	69	-	-	69	10,410	10,479	-
Total	\$ 709	\$ 114	\$ 41	\$ 864	\$ 138,054	\$ 138,918	\$ 565

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

Note 4 - Loans (Continued)

At December 31, 2017 there were no loans over 90 days still accruing interest. At December 31, 2016, there was approximately \$41,000 of residential real estate mortgages over 90 days still accruing interest.

**Impaired Loans**

Impaired loans are presented in the tables below (000s omitted):

As of and for the Year Ended December 31, 2017					
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment for the Year	Interest Income Recognized for the Year
With no related allowance recorded:					
Residential real estate	\$ 189	\$ 192	\$ -	\$ 198	\$ 11
Commercial real estate	547	549	-	632	54
Total with no related allowance recorded	736	741	-	830	65
With an allowance recorded:					
Residential real estate	618	621	42	647	26
Commercial real estate	1,233	1,237	75	1,392	23
Total with an allowance recorded	1,851	1,858	117	2,039	49
Total	\$ 2,587	\$ 2,599	\$ 117	\$ 2,869	\$ 114
As of and for the Year Ended December 31, 2016					
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment for the Year	Interest Income Recognized for the Year
With no related allowance recorded:					
Residential real estate	\$ 56	\$ 57	\$ -	\$ 99	\$ 1
Commercial real estate	403	406	-	371	33
Total with no related allowance recorded	459	463	-	470	34
With an allowance recorded:					
Residential real estate	1,181	1,174	157	1,381	60
Commercial real estate	1,181	1,775	300	2,941	70
Commercial	15	15	1	110	1
Total with an allowance recorded	2,377	2,964	458	4,432	131
Total	\$ 2,836	\$ 3,427	\$ 458	\$ 4,902	\$ 165

For the purpose of the disclosure above, recorded investment represents the borrower's unpaid principal balance less partial charge-offs to date.

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 4 - Loans (Continued)**

**Troubled Debt Restructurings**

A modification of a loan constitutes a troubled debt restructuring (TDR) when a borrower is experiencing financial difficulty and the modification constitutes a concession. The Company offers various types of concessions when modifying a loan; however, forgiveness of principal is rarely granted.

The following schedule represents the modification activity for loans considered troubled debt restructurings that were modified during the years ended December 31, 2017 and 2016 (000s omitted, except number of contracts):

	2017		2016	
	Pre-modification Outstanding Recorded Investment	Post-modification Outstanding Recorded Investment	Pre-modification Outstanding Recorded Investment	Post-modification Outstanding Recorded Investment
Residential real estate	-	\$ -	3	\$ 376
Commercial real estate	4	514	3	1,262
<b>Total</b>	<b>4</b>	<b>\$ 514</b>	<b>6</b>	<b>\$ 1,638</b>

There were no loans modified as troubled debt restructurings within the previous 12 months that became 30 days or more past due during the years ended December 31, 2017 and 2016.

**Note 5 - Loan Servicing**

Mortgage servicing rights are included in other assets on the consolidated balance sheet. For the years ended December 31, 2017 and 2016, activity for capitalized mortgage servicing rights was as follows (000s omitted):

	2017	2016
Beginning of year	\$ 748	\$ 691
Additions	123	142
Amortization	(100)	(85)
<b>Balance - End of year</b>	<b>\$ 771</b>	<b>\$ 748</b>

The fair value of mortgage servicing rights is estimated by calculating the present value of estimated future net servicing cash flows, taking into consideration the expected prepayment rates and other economic factors that are based on current market conditions. Increases in mortgage loan prepayments reduce estimated future net servicing cash flows because the life of the underlying loan is reduced. The fair value calculation is performed by a third-party model. Assumptions used in the 2017 model include an average prepayment rate of 10.69 percent and an average discount rate of 6.06 percent. Assumptions used in the 2016 model include an average prepayment rate of 10.72 percent and an average discount rate of 6.14 percent. The fair value of the mortgage servicing rights was last calculated as of November 30, 2017 and 2016 and had a fair value of approximately \$999,000 and \$970,000, respectively.

Mortgage loans serviced for others are not reported as assets. At December 31, 2017 and 2016, total mortgage loans serviced for others totaled \$98,522,000 and \$98,439,000, respectively. Related escrow deposit balances were \$368,000 and \$323,000 at December 31, 2017 and 2016, respectively.

**Notes to Consolidated Financial Statements**

**December 31, 2017 and 2016**

**Note 6 - Bank Premises and Equipment**

A summary of the cost and accumulated depreciation of premises and equipment as of December 31, 2017 and 2016 is as follows (000s omitted):

	<u>2017</u>	<u>2016</u>
Real estate and buildings	\$ 8,516	\$ 8,290
Furniture, fixtures, and equipment	4,144	4,029
Construction in progress	-	150
	<u>12,660</u>	<u>12,469</u>
Total cost		
Accumulated depreciation	(6,464)	(6,365)
	<u>6,196</u>	<u>6,104</u>
Net property and equipment	\$	\$

Depreciation expense for the years ended December 31, 2017 and 2016 totaled approximately \$451,000 and \$350,000, respectively.

**Note 7 - Other Real Estate Owned**

Occasionally, the Bank forecloses on certain loans secured by real estate and transfers this real estate collateral to other real estate. At the time of acquisition, amounts are charged off against the allowance for loan losses to bring the carrying amount of these properties to their estimated fair value, less estimated costs to sell. Activity in other real estate owned is as follows for the years ended December 31, 2017 and 2016 (000s omitted):

	<u>2017</u>	<u>2016</u>
Balance at beginning of year	\$ 691	\$ 217
Transfers from loans	-	867
Sales/Redemptions	(314)	(360)
Write-down adjustments and loss on sales	(32)	(33)
	<u>345</u>	<u>691</u>
Total	\$	\$

Management periodically reviews the other real estate owned properties for a valuation allowance to determine if the values of these properties have declined since the date of acquisition.

**Note 8 - Deposits**

The following is a summary of the distribution of deposits at December 31, 2017 and 2016 (000s omitted):

	<u>2017</u>	<u>2016</u>
Noninterest-bearing deposits	\$ 74,897	\$ 70,508
NOW accounts	50,298	48,280
Savings and money market accounts	101,812	92,858
Time deposits:		
Under \$250,000	29,263	33,158
\$250,000 and over	5,591	5,257
	<u>261,861</u>	<u>250,061</u>
Total	\$	\$

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 8 - Deposits (Continued)**

Total time deposits between \$100,000 and \$250,000 were approximately \$8,278,000 at December 31, 2017. At December 31, 2017, the scheduled maturities of time deposits are as follows (000s omitted):

Years Ending	Amount
2018	\$ 16,706
2019	9,981
2020	4,010
2021	2,100
2022	2,057
Total	<u>\$ 34,854</u>

**Note 9 - Employee Benefits**

***Defined Benefit Retirement Plan***

The Company has a funded noncontributory defined benefit pension plan. The plan was amended to no longer accept new participants as of December 31, 2008. Current participants will receive benefits as originally outlined in the plan. The Company uses a December 31 measurement date for its plan. The plan's funded status is recorded within other liabilities on the accompanying consolidated balance sheet. The following sets forth the plan's funded status and amounts recognized in the consolidated financial statements (000s omitted):

***Obligations and Funded Status***

	2017	2016
Change in benefit obligation:		
Beginning benefit obligation	\$ 5,861	\$ 5,437
Service cost	186	165
Interest cost	283	256
Actuarial gain	504	1,007
Benefits paid	(480)	(1,004)
Ending benefit obligation	<u>6,354</u>	<u>5,861</u>
Change in plan assets, at fair value:		
Beginning plan assets	4,771	5,441
Actual return	486	334
Employer contributions	1,000	-
Benefits paid	(480)	(1,004)
Ending plan assets	<u>5,777</u>	<u>4,771</u>
Funded status	<u>\$ (577)</u>	<u>\$ (1,090)</u>

Amounts recognized in accumulated other comprehensive income consisted of unrealized actuarial losses of \$3,776,000 and \$3,561,000 at December 31, 2017 and 2016, respectively, and prior service costs of \$2,000 and \$6,000 at December 31, 2017 and 2016, respectively.

The accumulated benefit obligation for the defined benefit pension plan was \$5,358,000 and \$4,797,000 at December 31, 2017 and 2016, respectively.

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 9 - Employee Benefits (Continued)**

Components of net periodic benefit cost are as follows (000s omitted):

	2017	2016
Service cost	186	165
Interest cost on benefit obligation	283	256
Expected return on plan assets	(406)	(372)
Net amortization and deferral	213	153
Net periodic benefit cost	<u>\$ 276</u>	<u>\$ 202</u>

The benefit costs disclosed above were included as a component of salaries and employee benefits on the consolidated statement of income.

The estimated net loss and prior service cost for the defined benefit pension plans that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are approximately \$213,000 and \$149,000, respectively.

**Assumptions**

	2017	2016
Weighted-average discount	5.00 %	5.50 %
Rate of increase in future compensation	3.00	3.00
Expected long term return on plan assets	8.00	8.00

**Pension Plan Assets**

The Company's target allocation at December 31, 2017 was 40 percent equity securities and 60 percent fixed-income securities. The Company's target allocation at December 31, 2016 was 40 percent equity securities and 60 percent fixed-income securities. The Company's pension plan asset allocation at December 31, 2017 and 2016 is as follows:

	Percentage of Plan Assets at Year End	
	2017	2016
Equity securities	37.00 %	38.70 %
Fixed-income securities	56.00	57.80
Real estate	1.00	1.00
Other	6.00	2.50

**Cash Flow**

The Company does not expect to contribute to its pension plan in 2018. The following benefit payments, which reflect expected future service, are expected to be paid (000s omitted):

Years Ending	Benefit Payments
2018	\$ 65
2019	225
2020	253
2021	254
2022	259
2023-2028	1,960



Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 9 - Employee Benefits (Continued)**

**401(k) Plan**

The Company has a 401(k) savings and retirement plan covering substantially all employees. Under the plan, employees may defer up to the lesser of 100 percent of their eligible compensation or the limitations set by the IRS. The employees may also make "catch up" contributions to the extent the IRS allows.

During 2017 and 2016, the board of directors elected to contribute a matching contribution equal to 100 percent of the first 1 percent. Effective April 1, 2013, the board elected to match 100 percent of the first 5 percent for those employees not eligible to participate in the employee pension plan. Employee contributions and the Company's matching contributions are vested immediately. The Company's matching percentages are determined annually by the board of directors and resulted in total contributions of \$75,000 and \$66,000 in 2017 and 2016, respectively.

**Deferred Compensation Plan**

The Company has a deferred compensation plan that allows executive officers of the Bank and certain directors an opportunity to defer a portion of their compensation. On a monthly basis, the account of each participant accrues interest based on the interest rate determined for that year. Total liabilities under the plan are \$1,260,000 and \$1,108,000 at December 31, 2017 and 2016, respectively. The interest expense of the plan was \$41,000 and \$34,000 in 2017 and 2016, respectively. Distributions under the plan were \$91,000 and \$69,000 in 2017 and 2016, respectively. Employee deferrals into the plan were \$202,000 and \$157,000 in 2017 and 2016, respectively.

The Company also has a deferred compensation plan to provide retirement benefits to certain directors, at their option, in lieu of annual directors' fees. The plan was amended as of December 31, 2009 and participants are no longer able to defer compensation in accordance with this plan and no additional benefits accrue under this plan. The present value of future benefits was accrued annually over the period of active service of each participant using a 6.00 percent discount rate. Total liabilities under this plan are \$1,800,000 and \$2,008,000 at December 31, 2017 and 2016 and are included in other liabilities on the consolidated balance sheet. The expense for the plan was \$113,000 and \$100,000 in 2017 and 2016, respectively. Distributions under the plan were \$321,000 and \$338,000 in 2017 and 2016, respectively.

The following benefit payments reflect expected future cash flows as anticipated (000s omitted):

Year Ended	Benefit Payments
2018	\$ 322
2019	322
2020	278
2021	247
2022	247
2023-2029	752

**Note 10 - Income Taxes**

Income tax expense consists of the following (000s omitted):

	2017	2016
Current income tax expense	\$ 176	\$ 343
Deferred income tax expense	843	276
Total income tax expense	<u>\$ 1,019</u>	<u>\$ 619</u>

**Notes to Consolidated Financial Statements**

**December 31, 2017 and 2016**

**Note 10 - Income Taxes (Continued)**

The deferred income tax expense above includes the impact of the change in statutory federal rate of 34 percent to a new corporate tax rate of 21 percent as of December 31, 2017.

A reconciliation of the provision for income taxes to income taxes computed by applying the statutory United States federal rate to income before taxes is as follows:

	<u>2017</u>	<u>2016</u>
Income tax expense, computed at 34 percent of pretax income	\$ 793	\$ 774
Effect of nontaxable income	(151)	(149)
Changes to statutory tax rates	382	-
Adjustments of prior year estimates and other	(5)	(6)
	<u>\$ 1,019</u>	<u>\$ 619</u>

The details of the net deferred tax asset are as follows (000s omitted):

	<u>2017</u>	<u>2016</u>
Deferred tax assets:		
Allowance for doubtful accounts	\$ 84	\$ 136
Deferred compensation	642	1,059
Pension liability	793	1,213
AMT credits	-	788
Unrealized losses on available for sale securities	337	761
Other	104	188
	<u>1,960</u>	<u>4,145</u>
Deferred tax liabilities:		
Pension	(672)	(842)
Fixed assets	(307)	(371)
Mortgage servicing rights	(162)	(254)
Other	(43)	(40)
	<u>(1,184)</u>	<u>(1,507)</u>
Net deferred tax asset	<u>\$ 776</u>	<u>\$ 2,638</u>

During 2017, the Tax Cuts and Jobs Act of 2017 (TCJA) was passed. In addition to reducing the corporate rate to 21 percent, the TCJA also eliminated the Alternative Minimum Tax (AMT) starting January 1, 2018 and called for existing AMT tax credit carryforwards to be refunded over a period of four years. As a result of the lower tax rate, the Company recorded a revaluation of the deferred tax assets of \$382,000. As a result of the repeal of AMT, credit carryforwards of \$775,000 were reclassified from deferred taxes to other assets.

## Notes to Consolidated Financial Statements

December 31, 2017 and 2016

### Note 11 - Related Party Transactions

Certain directors and executive officers of the Company and the Bank (including family members, affiliates, and companies in which they are principal owners) had loans outstanding with the Company in the ordinary course of business. Related party loan balances totaled \$4,059,000 and \$2,870,000 at December 31, 2017 and 2016, respectively. Related party deposits totaled \$6,188,000 and \$6,250,000 at December 31, 2017 and 2016, respectively.

### Note 12 - Commitments, Off-balance-sheet Risk, and Contingencies

There are various contingent liabilities that are not reflected in the consolidated financial statements, including claims and legal actions arising in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the ultimate disposition of these matters is not expected to have a material effect on the financial condition or result of operations of the Company.

At December 31, 2017 and 2016, the Bank had a required reserve of \$861,000 and \$515,000 made up of deposits with the Federal Reserve or as cash on hand. These reserves do not earn interest.

Some financial instruments are used in the normal course of business to meet the financing needs of customers and to reduce exposure to interest rate changes. These financial instruments include commitments to extend credit and standby letters of credit. These involve, to a varying degree, credit and interest-rate risk in excess of the amount reported in the consolidated financial statements.

Exposure to credit loss if the other party does not perform is represented by the contractual amount for commitments to extend credit and standby letters of credit. The same credit policies are used for commitments and conditional obligations as are used for loans.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being used, the total commitments do not necessarily represent future cash requirements. Standby letters of credit are conditional commitments to guarantee a customer's performance to a third party.

A summary of the unused contractual amounts of financial instruments with off-balance-sheet risk at year end were as follows (000s omitted):

	2017	2016
Commitments to extend credit	\$ 24,465	\$ 25,398
Standby letters of credit	527	501

The fair values of these commitments are not material. Substantially all of these commitments are at variable or uncommitted rates.

### Note 13 - Fair Value Measurements

The Company utilizes fair value measurements to record fair value adjustments of certain assets and liabilities and to determine fair value disclosure.

The following tables present information about the Company's assets measured at fair value on a recurring basis at December 31, 2017 and 2016 and the valuation techniques used by the Company to determine those fair values.

#### ***Fair Value Hierarchy***

Under ASC 820, the Company groups assets and liabilities at fair value into three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

**Note 13 - Fair Value Measurements (Continued)**

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Company has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances whereby inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Company's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

The Company uses the following methods and significant assumptions to estimate fair value.

Securities classified as available for sale are generally reported at fair value utilizing Level 2 inputs, whereby the Company obtains fair value measurements from an independent pricing service that uses matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, and the bonds' terms and conditions, among other things. Securities in Level 1 include preferred stock securities. Securities in Level 2 include U.S. government agencies, mortgage-backed securities, corporate obligations, and state and municipal securities. The state and municipal portfolio also contains obligations issued by local municipalities and do not have a registered CUSIP. These bonds are classified based on Level 3 inputs. Based on the lack of observable market data, the Company estimated fair values based on the observable data available and reasonable unobservable market data. The Company estimated fair value based on a discounted cash flow model, which used appropriately adjusted discount rates reflecting credit and liquidity risks.

Investment securities available for sale are valued primarily by a third-party pricing agent. Prices supplied by the independent pricing agent, as well as their pricing methodologies and assumptions, are reviewed for reasonableness and to ensure such prices are aligned with traditional pricing matrices. In general, our investment securities do not possess a complex structure that could introduce greater valuation risk. Pricing for such instruments is fairly generic and is easily obtained. On a quarterly basis, prices supplied by the pricing agent are validated by comparison to prices obtained from other third-party sources for a material portion of the portfolio.

Both the market and income valuation approaches are implemented using the following types of inputs:

- Government-sponsored agency debt securities and corporate bonds are primarily priced using available market information through processes such as benchmark curves, market valuations of like securities, sector groupings, and matrix pricing.
- Other government-sponsored mortgage-backed securities are primarily priced using available market information including benchmark yields, prepayment speeds, spreads, and volatility of similar securities.
- Corporate obligations are primarily priced using consensus pricing and dealer quotes.

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

Note 13 - Fair Value Measurements (Continued)

- State and municipal bonds are largely grouped by characteristics, i.e., geographical data and source of revenue in trade dissemination systems. Since some securities are not traded daily and due to other grouping limitations, active market quotes are often obtained using benchmarking for like securities. Local tax anticipation warrants, with very little market activity, are priced using an appropriate market yield curve.

Disclosures concerning assets measured at fair value are as follows:

Assets Measured at Fair Value on a Recurring Basis at December 31, 2017				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2017
<b>Assets</b>				
Investment securities available for sale (000s omitted):				
U.S. government and agency	\$ -	\$ 12,954	\$ -	\$ 12,954
Mortgage backed	-	46,352	-	46,352
State and municipal	-	-	23,175	23,175
Collateralized mortgage obligations	-	9,443	-	9,443
 Total investment securities available for sale	 \$ -	 \$ 68,749	 \$ 23,175	 \$ 91,924
Assets Measured at Fair Value on a Recurring Basis at December 31, 2016				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2016
<b>Assets</b>				
Investment securities available for sale (000s omitted):				
U.S. government and agency	\$ -	\$ 9,068	\$ -	\$ 9,068
Mortgage backed	-	40,560	-	40,560
State and municipal	-	-	27,916	27,916
Collateralized mortgage obligations	-	10,784	-	10,784
 Total investment securities available for sale	 \$ -	 \$ 60,412	 \$ 27,916	 \$ 88,328

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 13 - Fair Value Measurements (Continued)**

Changes in Level 3 assets measured at fair value on a recurring basis for the years ended December 31, 2017 and 2016 are as follows:

	Investment Securities Available for Sale
Balance at January 1, 2017	\$ 27,916
Net purchases, sales, calls, and maturities	(5,400)
Total unrealized gains recorded in other comprehensive income	659
Balance at December 31, 2017	<u>\$ 23,175</u>
	Investment Securities Available for Sale
Balance at January 1, 2016	\$ 16,742
Net purchases, sales, calls, and maturities	12,026
Total unrealized losses recorded in other comprehensive income (loss)	(852)
Balance at December 31, 2016	<u>\$ 27,916</u>

Both observable and unobservable inputs may be used to determine the fair value of positions classified as Level 3 assets. As a result, the unrealized gains and losses for these assets presented in the tables above may include changes in fair value that were attributable to both observable and unobservable inputs.

During 2017 and 2016, there were no sales of Level 3 investments.

The Company also reviews the fair value of certain assets and, if necessary, adjusts the carrying value of the assets to fair value on a nonrecurring basis.

Impaired loans categorized as Level 3 assets consist of nonhomogeneous loans that are considered impaired and had write-downs to fair value during the period. The Company estimates the fair value of the loans based on the present value of expected future cash flows using management's best estimate of key assumptions. These assumptions include future payments ability, timing of payment streams, and estimated realizable values of available collateral (typically based on outside appraisals).

The Company's other real estate owned is held at an estimated realizable value and that value changes periodically with the real estate market. Losses for the period associated with other real estate owned represent valuation adjustments and write-downs through the income statement.

Assets Measured at Fair Value on a Nonrecurring Basis at  
December 31, 2017 (000s omitted)

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2017
<b>Assets</b>				
Impaired loans	\$ -	\$ -	\$ 2,587	\$ 2,587
Other real estate owned	-	-	345	345

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 13 - Fair Value Measurements (Continued)**

	Assets Measured at Fair Value on a Nonrecurring Basis at December 31, 2016 (000s omitted)			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2016
<b>Assets</b>				
Impaired loans	\$ -	\$ -	\$ 2,836	\$ 2,836
Other real estate owned	-	-	690	690

**Note 14 - Fair Value of Financial Instruments**

The following methods and assumptions were used to estimate fair values for financial instruments. The carrying amount is considered to approximate fair value for cash and variable rate loans or deposits that reprice frequently and fully. Securities fair values are based on quoted market prices or, if no quotes are available, on the rate and term of the security and on information about the issuer. For fixed-rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, the fair value is estimated by discounted cash flow analysis or underlying collateral values, where applicable. The fair value of off-balance-sheet items approximates cost and is not considered significant to this presentation.

The estimated year-end values of financial instruments were as follows (000s omitted):

	2017		2016	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Financial Assets</b>				
Cash and cash equivalents	\$ 23,750	\$ 23,750	\$ 22,843	\$ 22,843
Time deposits with other financial institutions	15,135	15,135	7,950	7,952
Securities available for sale	91,924	91,924	88,328	88,328
Securities held to maturity	1,917	1,959	3,243	3,270
Other securities	910	910	905	905
Loan held for sale	986	1,005	409	413
Loans - Net	138,912	139,467	137,205	138,482
Accrued interest receivable on loans	472	472	399	399
<b>Financial Liabilities</b>				
Deposits	261,861	262,133	250,061	250,393
Accrued interest payable	7	7	10	10

**Note 15 - Regulatory Capital**

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of its assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Notes to Consolidated Financial Statements

December 31, 2017 and 2016

**Note 15 - Regulatory Capital (Continued)**

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of total, common, and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of December 31, 2017 and 2016, that the Bank met all capital adequacy requirements to which it is subject.

As of December 31, 2017, the most recent notification from the Bank's primary regulator categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as "well capitalized," an institution must maintain minimum total risk based, common equity Tier 1 risk based, Tier 1 risk based, and Tier 1 leverage ratios as set forth in the following tables. There are no conditions or events since the notification that management believes have changed the Bank's category. The Bank's actual capital amounts and ratios as of December 31, 2017 and 2016 are also presented in the table.

(000s omitted)	Actual		For Capital Adequacy Purposes		To be Well Capitalized Under Prompt Corrective Action Provisions	
	Actual	Ratio	Actual	Ratio	Actual	Ratio
<b>As of December 31, 2017</b>						
Common equity tier 1 to risk-weighted assets	\$ 27,284	17.77 %	\$ 6,910	4.50 %	\$ 9,981	6.50 %
Total capital to risk-weighted assets	28,853	18.79	12,284	8.00	15,356	10.00
Tier 1 capital to risk-weighted assets	27,284	17.77	9,213	6.00	12,284	8.00
Tier 1 capital to average assets	27,284	9.42	11,583	4.00	14,479	5.00
<b>As of December 31, 2016</b>						
Common equity tier 1 to risk-weighted assets	25,084	16.50	6,839	4.50	9,879	6.50
Total capital to risk-weighted assets	26,709	17.57	12,159	8.00	15,199	10.00
Tier 1 capital to risk-weighted assets	25,084	16.50	9,119	6.00	12,159	8.00
Tier 1 capital to average assets	25,084	9.04	11,099	4.00	13,873	5.00

One of the principal sources of cash for the Company is dividends from the Bank. Regulatory agencies can place dividend restrictions on the Bank based on their evaluation of its financial condition. No restrictions are currently imposed by regulatory agencies on the Bank other than the limitations found in the regulations which govern the payment of dividends to the Company. Under the most restrictive of these regulations, in 2017, the Bank is limited to paying dividends of the Company's net income of 2017 and the retained net income of the prior two calendar years. The maximum dividend that could be paid out in 2017 is \$3,707,000.



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**Officers of CNB Corporation and Citizens National Bank**

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**CNB Corporation Officers**

**Vincent J. Hillesheim**  
Chairman

**Susan A. Eno**  
President &  
Chief Executive Officer

**Jodie L. Borowicz**  
Vice President &  
Treasurer

**Rebecca L. Tomaski**  
Secretary

**Citizens National Bank Officers**

**Vincent J. Hillesheim**  
Chairman

**Susan A. Eno**  
President &  
Chief Executive Officer

**Matthew E. Keene**  
Executive Vice President  
& Senior Loan Officer

**Stephen J. Crusoe**  
Senior Vice President  
Mortgage Loans

**Joseph M. Daly**  
Senior Vice President  
Commercial Loans

**Nicole M. Drake**  
Senior Vice President  
Commercial Loans

**Victoria J. Hand**  
Senior Vice President &  
Cashier

**Jodie L. Borowicz**  
Vice President & Controller

**Matthew H DeWildt**  
Vice President Wealth &  
Retirement Strategies

**Trisha M. Dobias**  
Vice President  
Human Resources

**Valerie A. Jones**  
Vice President  
Retail Banking

**Nancy K. Lindsay**  
Vice President  
Marketing

**Darren M. Selden**  
Vice President  
Loan Officer &  
Branch Manager

**Gina L. Eustice**  
Assistant Vice President  
Credit Manager

**Rebecca L. Tomaski**  
Assistant Vice President  
Shareholder Relations

**Michelle M. Miller**  
Loan Officer &  
Branch Manager

**Sharon L. Coppernoll**  
Loan Officer &  
Branch Manager

**Andrew C. Martin**  
Senior Credit Analyst &  
Portfolio Manager

**Quinn C. Bonnett**  
Facilities Manager &  
Security Officer

**Sherry M. Wichlacz**  
Assistant Operations Officer

**Main Office**

*Desiree Armstrong  
Kurt Blaskowski  
Maghan Brooks  
Amber Cannon  
Patricia Comps  
LynnErin Daley  
Bevin Deak  
Brandie Ford  
Mary Greenwood  
Mylise Hext-Pyle  
Brian Kujawa  
Katelyn Leask  
Jennifer LaHaie  
Jill Lynch  
Alexandria Martin  
Memory Massey  
Emily Maynard  
Gretchen McClymont  
Loretta Merchant  
Jenny Palmer  
Amy Rampinelli  
Chandler Rush  
Alishia Sanford  
Lee Sheets  
Jessica Smith  
Gerald Spray  
Kristin Stempky  
M. Teresa Sullivan  
Kathy Swackhamer  
David Tomaski  
Corinna Willis*

**Downtown Drive-In  
Cheboygan**

*Katherine Eldridge  
Sally Spray*

**South Branch  
Cheboygan**

*Angie Derk  
Diane Harrington  
Jessica Hutchinson  
Pamela Taylor*

**Mackinaw City**

*Rebecca Aper  
Deborah Closs  
Trina McJunkin*

**Onaway**

*Misty Curtis  
Sara LaLonde  
Rachel Nave  
Lynn Porter*

**Indian River**

*Amanda Nicholson  
Kelly Saker  
Tiffany Stevens  
Jenna Wood*

**Alanson**

*Alysha Choate  
Lora Frye  
Erica McDowell*

**Petoskey**

*Talenna Calhoun  
Danette Cool  
Kelly Leist  
Merry Major-Brown*

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**Directors of CNB Corporation and Citizens National Bank**

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Current Directors

**VINCENT J. HILLESHEIM**  
Chairman, CNB Corporation  
Chairman, Citizens National Bank  
Retired President, Anchor In Marina of Northern Michigan, Inc.

**STEVEN J. BAKER, D.V.M.**  
Retired, Indian River Veterinary Clinic

**THOMAS J. ELLENBERGER**  
Audit Committee Chairman, CNB Corporation  
Vice President & Secretary  
Albert Ellenberger Lumber Company

**SUSAN A. ENO**  
President & Chief Executive Officer, CNB Corporation  
President & Chief Executive Officer, Citizens National Bank

**\*MATTHEW E. KEENE**  
Executive Vice President & Senior Loan Officer  
Citizens National Bank

**KATHLEEN A. LIEDER**  
Retired, Partner, Bodman LLP

**THOMAS J. REDMAN**  
President, Tube Fab

**CHRISTOPHER B. SHEPLER**  
President, Shepler's Mackinac Island Ferry Service

**R. JEFFERY SWADLING**  
Vice President, Ken's Village Market

**RICK A. TROMBLE**  
Owner, Tromble Bay Farms

Directors Emeriti

**JAMES C. CONBOY, JR.**  
**KATHLEEN M. DARROW**  
**FRANCIS J. VANANTWERP, JR**  
**JOHN P. WARD**

\*Citizens National Bank Director

## Supplemental Shareholder Information

**CNB CORPORATION COMMON STOCK**

CNB Corporation common stock is listed on the OTC Markets and is traded under the symbol “CNBZ.” The Company had 897shareholders as of December 31, 2017.

**SHAREHOLDER RELATIONS AND ANNUAL REPORT AVAILABLE**

Shareholders may obtain, without charge, a copy of the 2017 Annual Report by submitting a written request to:

Shareholder Relations  
 CNB Corporation  
 303 N. Main St. P.O. Box 10,  
 Cheboygan, Michigan 49721  
 or  
[registrar@cnbismybank.com](mailto:registrar@cnbismybank.com)

The reports can also be downloaded from [www.cnbismybank.com](http://www.cnbismybank.com). Click on the shareholder relations link.

**WEBSITE INFORMATION**

The most current news releases and CNB Corporation financial reports and product information are available at our website, [www.cnbismybank.com](http://www.cnbismybank.com).

**ANNUAL MEETING**

The Annual Meeting of Shareholders will be held on Tuesday, May 15, 2018 at the Knights of Columbus Hall, 9840 N. Straits Highway, Cheboygan, Michigan, 49721 at 5:30 p.m.

**INDEPENDENT AUDITOR**

Plante & Moran, PLLC  
 Grand Rapids, Michigan

**STOCK SALES & MARKET MAKERS**

Stock sales can be handled by stockbrokers serving as market makers. You may work with a broker of your choice or facilitate a private party sale. Market information for CNB Corporation is identified on the OTC Markets website at [www.otcm Markets.com](http://www.otcm Markets.com).

**TRANSFER AGENT**

The transfer agent for CNB Corporation continues to be Citizens National Bank. Inquiries regarding a change of name, address or ownership of stock, as well as information on shareholder records, lost or stolen certificates should be directed to shareholder relations.

The following table presents the high and low selling prices of known transactions in common stock of the Company for each quarter of 2017 and 2016:

Quarter	2017			2016		
	Market Price		Cash Dividends Declared	Market Price		Cash Dividends Declared
	High	Low		High	Low	
1 <sup>st</sup>	\$26.00	\$18.50	\$0.40	\$18.50	\$16.00	\$ 0.25
2 <sup>nd</sup>	\$23.00	\$19.05	\$ -	\$19.25	\$16.20	\$ -
3 <sup>rd</sup>	\$21.75	\$19.25	\$0.40	\$18.35	\$16.15	\$0.25
4 <sup>th</sup>	\$22.10	\$19.90	\$ -	\$18.50	\$18.35	\$ -