# DIRECTORS - CNB CORPORATION AND CITIZENS NATIONAL BANK

## RICK A. TROMBLE

Chairman, CNB Corporation Chairman, Citizens National Bank Owner, Tromble Bay Farms

# R. JEFFERY SWADLING

Audit Committee Chairman, CNB Corporation Vice President, Ken's Village Market

# DANA F. ANDREWS

President, Sturgeon River Pottery, Inc.

#### STEPHANIE V. BALDWIN

President, Edgewater Design Group

## MELISSA K. BRIDGES

Attorney, Bodman LLP

## BRIAN B. EWBANK

President & COO, Stafford's Hospitality

## \*VICTORIA J. HAND

Retired Executive Vice President/Chief Operating Officer Citizens National Bank

## MATTHEW E. KEENE

President/Chief Executive Officer, Citizens National Bank & CNB Corporation

## SCOTT D. LANDON

President, Landon Auto Parts

## CHRISTOPHER B. SHEPLER

President, Shepler's Mackinac Island Ferry Service

**DIRECTORS EMERITI** 

STEVEN J. BAKER, D.V.M. JAMES C. CONBOY, JR.

THOMAS J. ELLENBERGER

SUSAN A. ENO

VINCENT J. HILLESHEIM

KATHLEEN A. LIEDER

THOMAS J. REDMAN

FRANCIS J. VANANTWERP, JR.

\*Citizens National Bank Director

## **CNB CORPORATION OFFICERS**

MATTHEW E. KEENE	. President & Chief Executive Officer
DAVID A. WOODS	Vice President
JOSEPH P. GARBER	Secretary
AMY E. ESSEX	Treasurer

#### CITIZENS NATIONAL BANK OFFICERS

#### LEADERSHIP:

MATTHEW E. KEENE	President & Chief Executive Officer
AMY E. ESSEX Senior	Vice President & Chief Financial Officer
JOSEPH P. GARBER	Senior Vice President,
	Chief Credit Officer & Cashier
DAVID A. WOODS Se	mior Vice President & Chief Loan Officer
MARILY J. GALLOWAY	Vice President,
	Operations & Compliance Officer
TRISHA M. DOBIAS	Vice President, Human Resources
VALERIE A. JONES	Vice President, Cash Management
NANCY K. LINDSAY	Vice President, Marketing
AMANDA J. NICHOLSON	Vice President, Retail Banking

### **BUSINESS BANKING:**

JOSEPH M. DALY	Senior Vice President
NICOLE M. DRAKE	Senior Vice President
TIMOTHY J. TIMMER	Vice President
CYNTHIA D. LAMBERSON	Assistant Vice President
STEPHEN J. DALY	Assistant Vice President

#### RESIDENTIAL BANKING:

STEPHEN J. CRUSOE	Senior Vice President
MICHELLE M. MILLER	Assistant Vice President
SHARON L. COPPERNOLL	Assistant Vice President
REGINA H. PATTON	Residential Officer

#### **OPERATIONS:**

QUINN C. BONNETT	. Facilities Manager & Security Officer
MAGHAN J. BROOKS	Loan Operations Officer
LESLIE L. BUDNIK	Business Operations Officer
SHERRI L. POPP	Credit Officer
CHANDLAR E. RUSH	Technology Officer
SHERRY M. WICHLACZ	Operations Officer

Citizens National Bank has offices in:

Cheboygan • Onaway • Mackinaw City Pellston • Indian River • Alanson • Petoskey

You can also visit our website at

www.CNBisMyBank.com







our 92 year tradition continues

STATEMENT OF CONDITION



# **CONSOLIDATED BALANCE SHEET** (UNAUDITED)

In thousands of dollars

# CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

In thousands of dollars, except per share data

	December 31,		For the twelve months ended December 31,			
ASSETS	2022	2021	INTEREST INCOME	2022	2021	2020
Cash and due from banks  Interest-bearing deposits with other financial	\$ 8,177	\$ 8,585	Interest and fees on loans Interest on securities:	\$ 9,145	\$ 9,348	\$ 9,069
institutions	1,960	13,305	Taxable	3,972	1,852	1,607
Federal funds sold	785	0	Tax exempt	313	320	310
Total cash and cash equivalents	10,922	21,890	Other interest income	556	299	435
Time deposits with other financial institutions	8,144	9,653	Total interest income	13,986	11,819	11,421
Securities available for sale	222,381	267,609	INTEREST EXPENSE	645	617	469
Securities held to maturity	6,476	4,665				
Other securities	2,206	1,644	NET INTEREST INCOME	13,341	11,202	10,952
Total investment securities	231,063	273,918	Provision for loan losses	0	(250)	1,225
PPP Loans	0	1,268	NET INTEREST INCOME AFTER			
Loans held for sale	0	2,271	PROVISION FOR LOAN LOSSES	13,341	11,452	9,727
Loans	210,450	166,624	TROVISION FOR EOUN EOUSES			
Less: allowance for loan losses	(2,792)	(2,770)	NONINTEREST INCOME			
Net loans	207,658	167,393	Service charges and fees	1,365	1,249	1,032
Premises and equipment, net	6,414	7,525	Net gain from sale of loans	497	2,323	3,182
Other assets	19,547	11,714	Gain on sale of assets	439	0	12
Total access		<del></del>	Gain (Loss) of sale of securities	0	122	0
Total assets	\$483,748	\$492,093	Loan servicing income, net	34	(56)	(127)
LIABILITIES			Other income	494	769	597
Deposits:			Total noninterest income	2,829	4,407	4,696
Noninterest-bearing demand	\$ 173,737	\$ 165,687	NONINTEREST EXPENSES			
Interest-bearing deposits	301,758	291,533		( 711	7.026	( 200
Total deposits	475,495	457,220	Salaries and benefits Occupancy and equipment	6,711 1,315	7,026 1,378	6,200 1,286
Accrued and other liabilities	5,596	5,726	FDIC insurance premiums	343	255	1,280
Total liabilities	481,091	462,946	Other expenses	3,225	3,533	3,367
SHAREHOLDERS' EQUITY			Total noninterest expenses	11,594	12,192	10,995
Common Stock	3,027	3,027	Total nominer est espended			
Additional Paid-In Capital	19,472	19,472	INCOME BEFORE INCOME TAXES	4,576	3,667	3,428
Retained Earnings	10,872	8,251	Income tax expense	865	663	616
Total shareholders' equity before AOCI adjustment	33,371	30,750				
Accumulated other Comprehensive Income/(Loss), net (AOCI)	(30,714)	(1,603)	NET INCOME (LOSS)	\$ 3,711	\$ 3,004	\$ 2,812
Total shareholders' equity	2,657	29,147	BASIC NET INCOME PER SHARE	\$ 3.07	\$ 2.48	¢ 222
Total liabilities and shareholders' equity	\$483,748	\$492,093	DASIUNEI INCOME PERSHARE	\$ 3.07	φ 4.40	\$ 2.32

February 10, 2023

Dear Shareholder.

CNB Corporation (Corporation) is pleased to announce the Board of Directors approved two cash dividends payable to shareholders of record as of January 27, 2023. The enclosed represents a regular dividend of \$0.40 per share and the continuation of a special dividend of \$0.10 per share. The financial highlights from the 4th quarter 2022 for the Corporation and its subsidiary, Citizens National Bank (Bank), are outlined below:

- The Bank ended 2022 with net loan growth of \$40 million, which was funded by \$18 million in deposit growth and maturities from the Bank's investment portfolio.
- The rising rate environment continues to suppress the residential mortgage industry. As a result, the Bank had a 79% reduction in net gain from sale of loans as compared to
- Total interest income grew by \$2.1 million in 2022, due to the beneficial effect of the rising rate environment on the Bank's loan and investment portfolios.
- Bank management's continued focus on controlling expenses. including salaries and benefits, resulted in a decrease of \$598,000 in total noninterest expenses year-over-year.
- The Bank's net income for 2022 was \$3.7 million, which included one-time pre-tax income of \$439,000 from the sale of two Bank-owned real estate properties. Net of these one-time earnings, the Bank still achieved organic net income growth over 12%.
- The Bank's 4th guarter performance, coupled with market improvements, resulted in a \$5.9 million improvement in total shareholder equity from negative \$3.3 million at September 30, 2022 to positive \$2.6 million at December 31, 2022.

Staff promotions during the quarter include Marily J. Galloway to Vice President, Operations; Amanda J. Nicholson to Vice President, Retail Banking; Sharon L. Coppernoll to Assistant Vice President, Residential Banking; Stephen J. Daly to Assistant Vice President, Business Banking; Maghan J. Brooks to Loan Operations Officer; Leslie L. Budnik to Business Operations Officer; and Sheri L. Popp to Credit Officer.

The Petoskey office project continues to move forward, despite delays, and we are optimistic the new branch will be fully operational by the end of 2023. Planning for the 2023 annual meeting of shareholders has begun, and information regarding the meeting will be sent out in early April. I hope all of you can join us.

As always, please feel free to call or stop by if you have any questions concerning the Bank or the Corporation.

Sincerely,

Matthew E. Keene President & CEO