## DIRECTORS - CNB CORPORATION AND CITIZENS NATIONAL BANK

## RICK A. TROMBLE

Chairman, CNB Corporation Chairman, Citizens National Bank Owner, Tromble Bay Farms

## DANA F. ANDREWS

President, Sturgeon River Pottery, Inc.

## STEVEN J. BAKER, D.V.M.

Retired, Indian River Veterinary Clinic

#### SUSAN A. ENO

Retired President/Chief Executive Officer, Citizens National Bank & CNB Corporation

#### MATTHEW E. KEENE

President/Chief Executive Officer, Citizens National Bank & CNB Corporation

#### SCOTT D. LANDON

President, Landon Auto Parts

#### KATHLEEN A. LIEDER

Retired Partner, Bodman LLP

## THOMAS J. REDMAN

President, Tube Fab

## CHRISTOPHER B. SHEPLER

President, Shepler's Mackinac Island Ferry Service

## R. JEFFERY SWADLING

Audit Committee Chairman, CNB Corporation Vice President, Ken's Village Market

#### **DIRECTORS EMERITI**

JOHN P. WARD
JAMES C. CONBOY, JR.
KATHLEEN M. DARROW
THOMAS J. ELLENBERGER
VINCENT J. HILLESHEIM

FRANCIS J. VANANTWERP, JR.

## **CNB CORPORATION OFFICERS**

MATTHEW E. KEENE	President & Chief Executive Officer
VICTORIA J. HAND	Secretary
AMY E. ESSEX	Treasurer

## CITIZENS NATIONAL BANK OFFICERS

### LEADERSHIP:

MATTHEW E. KEENE President & Chief Executive Officer
VICTORIA J. HAND Executive Vice President, Chief Operating Officer,
Cashier & Compliance Officer
AMY E. ESSEX Senior Vice President & Chief Financial Officer
JOSEPH P. GARBER Senior Vice President & Chief Credit Officer
DAVID A. WOODS Senior Vice President & Chief Loan Officer
TRISHA M. DOBIAS Vice President, Human Resources
VALERIE A. JONES Vice President, Cash Management
NANCY K. LINDSAY Vice President, Marketing
AMANDA J. NICHOLSON

## **BUSINESS BANKING:**

JOSEPH M. DALY	Senior Vice President
NICOLE M. DRAKE	Senior Vice President
TIMOTHY J. TIMMER	Vice President
CYNTHIA D. LAMBERSON	Assistant Vice President
STEPHEN J. DALY	Business Banking Officer

#### RESIDENTIAL BANKING:

STEPHEN J. CRUSOE	Senior Vice President
DARREN M. SELDEN	Vice President
SHARON L. COPPERNOLL	Residential Officer
MICHELLE M. MILLER	Residential Officer
DENNIS S. MYERS	Residential Officer
REGINA H. PATTON	Residential Officer

#### **WEALTH & RETIREMENT STRATEGIES:**

MATTHEW H	DEW/II DT	Vice President

### **OPERATIONS:**

REBECCA L. TOMASKI Assistan	nt Vice President, Shareholder Relations
QUINN C. BONNETT	Facilities Manager & Security Officer
CHANDLAR E. RUSH	Technology Officer
SHERRY M. WICHLACZ	Operations Officer

Citizens National Bank has offices in:

Cheboygan • Onaway • Mackinaw City Pellston • Indian River • Alanson • Petoskey

You can also visit our website at

www.CNBisMyBank.com







our 90 year tradition continues

STATEMENT OF CONDITION



# CONSOLIDATED BALANCE SHEET (UNAUDITED)

#### In thousands of dollars

## CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

In thousands of dollars, except per share data

	June 30,		For the six months ended June			
ASSETS	2021	2020	INTEREST INCOME	2021	2020	2019
Cash and due from banks	\$ 9,091	\$ 32,182	Interest and fees on loans Interest on securities:	\$ 4,491	\$ 4,315	\$ 4,037
Interest-bearing deposits with other financial	20.050	11 120	Taxable	620	844	819
institutions	28,950	11,139	Tax exempt	158	145	150
Total cash and cash equivalents	38,041	43,321	Other interest income	152	266	275
Time deposits with other financial institutions	12,383	15,615	Total interest income	5,421	5,570	5,281
Securities available for sale	203,844	102,570	INTEREST EXPENSE ON DEPOSITS	292	212	157
Securities held to maturity	3,164	2,465	NET INTEREST INCOME	5,129	5,358	5,124
Other securities	957	957		- / -	,	,
Total investment securities	207,965	105,992	Provision for loan losses	0	0	0
			NET INTEREST INCOME AFTER			
Loans held for sale	4,497	3,348	PROVISION FOR LOAN LOSSES	5,129	5,358	5,124
Loans	170,599	180,436				
Less: allowance for loan losses	(3,019)	(1,690)	NONINTEREST INCOME			
Net loans	172,077	182,094	Service charges and fees	571	475	503
Premises and equipment, net	7,511	5,620	Net gain from sale of loans	1,281 0	1,308	294 0
Other assets.	10,856	10,812	Gain (Loss) of sale of securities	44	0	(2)
			Loan servicing fees, net of amortization	(58)	(67)	27
Total assets	\$448,833	\$363,454	Other income	323	277	300
LIABILITIES						
Deposits:			Total noninterest income	2,161	1,999	1,122
Noninterest-bearing demand	\$ 156,574 256,059	\$ 118,838 208,772	NONINTEREST EXPENSES			
			Salaries and benefits	3,413	3,111	2,511
Total deposits	412,633	327,610	Occupancy and equipment	670	618	617
Accrued and other liabilities	6,132	5,853	FDIC insurance premiums	116	64	58
Total liabilities	418,765	333,463	Other expenses	1,715	1,542	1,600
SHAREHOLDERS' EQUITY			Total noninterest expenses	5,914	5,335	4,786
Common Stock	3,027	3,027		1.0=(	2.022	1 //0
Additional Paid-In Capital	19,472	19,472	INCOME BEFORE INCOME TAXES	1,376	2,022	1,460
Retained Earnings	6,865	5,655	Income tax expense	244	374	254
Accumulated other Comprehensive Income/(Loss), net	704	1,837	NET INCOME (LOSS)	\$ 1,132	\$ 1,648	\$ 1,206
Total shareholders' equity	30,068	29,991				
Total liabilities and shareholders' equity	\$448,833	\$363,454	BASIC NET INCOME PER SHARE	\$ 0.93	\$ 1.36	\$ 1.00

August 13, 2021

Dear Shareholder,

CNB Corporation's Board of Directors, considering Citizens National Bank's (the Bank) year-to-date net income of \$1.1 million, approved the enclosed \$0.40 per-share cash dividend payable to shareholders of record on July 22, 2021. The following are the Bank's financial highlights through the second quarter of 2021:

- Aided by the Bank's strong reputation in both existing and developing markets, deposit growth continued exceeding expectations and increased by 26.0% year-over-year. That deposit growth was moved to the Bank's investment portfolio, which is up 96% for the same time period.
- Helping clients receive loan forgiveness from the Paycheck Protection Program (PPP) is the primary cause for total loans declining \$10.0 million compared to the same period last year.
   Net of PPP loans, organic loan production has maintained the Bank's loan outstandings year-over-year.
- The low-rate environment has hampered the Bank's Interest on Securities as maturing investments have repriced over the last year to mirror the lower market rates. The above-mentioned increase to the Bank's investments has helped offset the portfolio's lower earnings, but this repricing reduced year-over-year Interest on Securities by 21.3%. The Bank's investment ladder is well positioned to take advantage of rates when they begin to rise again.
- Loans have also repriced at lower market rates over the last year.
   However, fee income realized from the Paycheck Protection Program counterbalances the lost interest income from loans in 2021.
- Residential lending continues to maintain pace with the 2020 record year and is reflected in net gain from sale of loans.
- Salaries and benefits increased by \$302,000 year-over-year due to the onboarding of new talent to aid loan production and matching-to-market compensation for existing employees.

Bolstered by the Bank's 90-year reputation, new lending and deposit business continues to be strong, and the Bank is well-positioned to continue supporting our communities' growing needs. I am happy to remind you our lobbies are open and face-coverings no longer required; it has been a pleasure to see you all face-to-face again. As mentioned above, 2021 marks our 90th year serving Northern Michigan; now that the pandemic restrictions have loosened, we are planning to celebrate this milestone with all our communities, so please be on the lookout for this communication in the coming months

I would be remiss if I did not acknowledge the great and many years of service provided to the Bank and the Corporation by Directors Emeriti Thomas Ellenberger and Vincent Hillesheim. Tom was elected to the board of directors in 1995, serving also as Chair of the Audit Committee for CNB Corporation starting in 2007; Vince was elected to serve on the board in 1994 and, beginning in 2007, was elected as Chairman of the Board for both the Corporation and the Bank. Acknowledging their nearly 26 and 27 years of service respectively, the directors and I miss them both, and I ask you join me in congratulating them on a well-deserved retirement. I would also like to congratulate Dana Andrews and Scott Landon on their election to the Corporation's Board of Directors at the annual shareholder meeting, along with myself and Christopher Shepler.

As always, please feel free to call or stop by if you have any questions concerning the Bank or the Corporation.

Sincerely,

Matthew E. Keene President & CEO